Asia Insurance Company (AIC) has been one of the key actors in the development of the Iranian insurance industry since its establishment in 1959. AIC was nationalized in 1979 after the Islamic Revolution of Iran. According to general policies of Article 44 of the Constitution, AIC became a joint stock company in 2010 and commenced its operations with the new objectives and tasks, as the largest private insurance company in Iran with a capital of IR Rls. 2300 Billion.

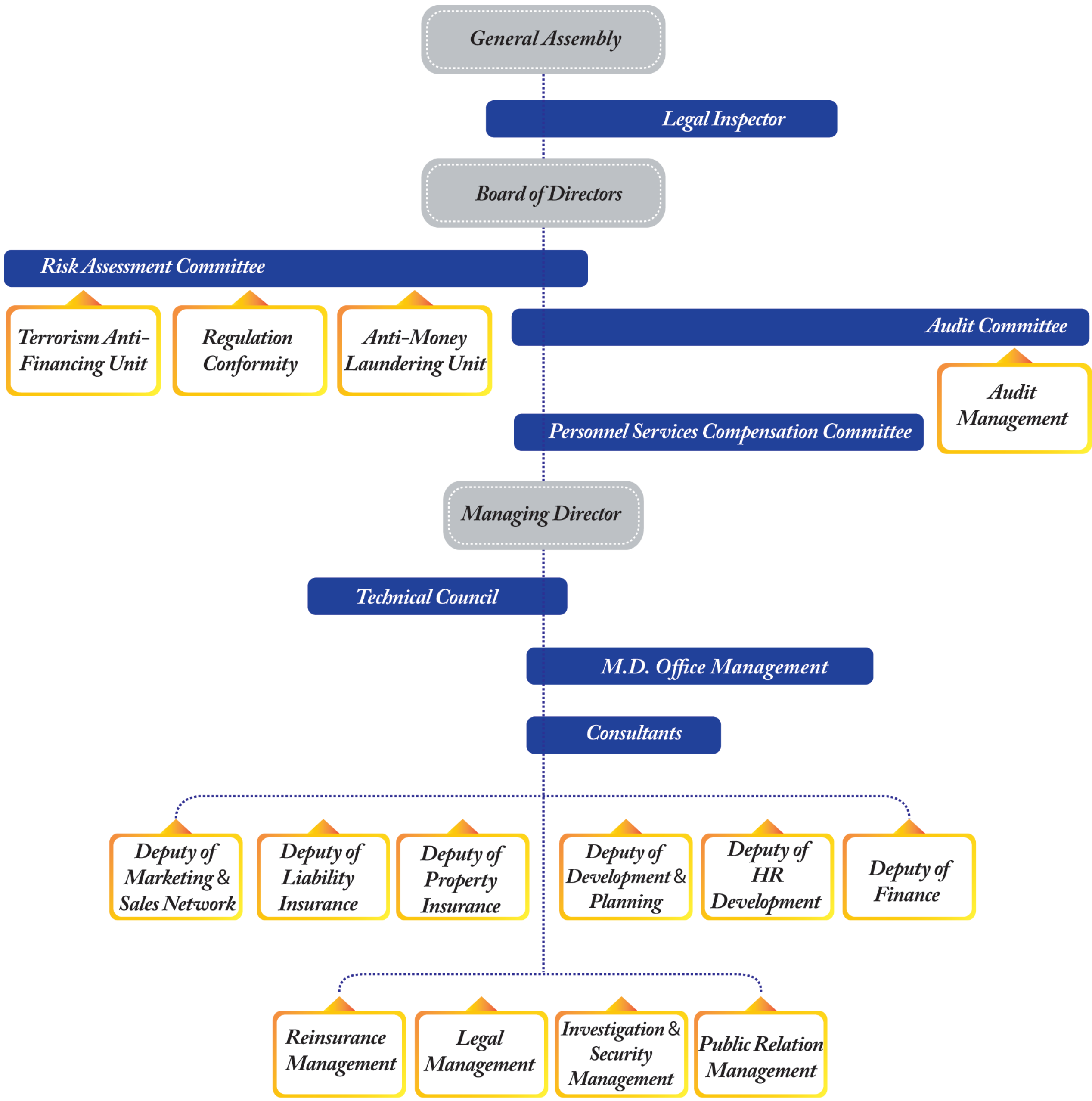
Fields of Activities

The company is licensed to operate in all insurance fields (life,non-life as well as reinsurance) by Central Insurance of Iran . This has made AIC an insurer with outstanding features.

AIC is in the sixth decade of its operation, which can be considered as an important milestone in its work life. It is recognized as one of the well established leading insurance companies in Iran and has always been ranked among the Iranian top 100 companies in recent years.

AIC has been an active member of the Federation of Afro-Asian Insurers & Reinsurers (F.A.I.R) since 2005.

Having over 91 branches and more than 2500 agencies spread in over 275 Iranian towns and cities, AIC is equipped with one of the largest domestic sales network.


General Assembly
Legal Inspector
Board of Directors
Risk Assessment Committee
Terrorism Anti-Financing Unit
Regulation Conformity
Anti-Money Laundering Unit
Audit Committee
Audit Management
Personnel Services Compensation Committee
Managing Director
Technical Council
M.D. Office Management
Consultants
Deputy of Marketing & Sales Network
Deputy of Liability Insurance
Deputy of Property Insurance
Deputy of Development & Planning
Deputy of HR Development
Deputy of Finance
Reinsurance Management
Legal Management
Investigation & Security Management
Public Relation Management

Managing Director's Statement

It is a pleasure for me to present the performance report of Asia Insurance Company (AIC) in 2016-2017, as the largest private insurance company in Iran which has achieved the first place in insurance sector among the 100 top Iranian companies (IMI-100) for the 4th successive year. Realization of the foreseen plans and the production growth in an intensive competition, are considered as AIC's exclusive privileges in our hopeful horizon for future.

Evaluation of insurance companies is an important test AIC has passed with dignity due to its portfolio growth, claims control and considerable growth in its reserves.

AIC's performance in this year exceeded the predicted plans and its growth trend proceeded. A 21% growth was experienced in premium production in AIC, compared to the previous year, achieving the sum of Rls. 27,654 billion, resulted from the policies of the board of directors and the efforts of experts, committed employees and sales network.

The losses paid to our clients in this year with 22% increase reached to more than Rls. 18,849 billion.

Almost 6.489 millions insurance policies were issued in 2016, with 8.03% growth. Moreover, investments of AIC in 2016 showed a 1.47% increase and

reached Rls. 1641 billion, an index of successful operation in domestic stock exchange.
Acquiring the first place of financial solvency from Central Insurance of Iran and the experiences and knowledge of the company's experts ensures the success of AIC in both the macro and micro levels.
AIC as one of the main players of insurance market in Iran, enjoys a comprehensive branch and sales network, and provides optimal accessibility for its customers throughout the country.

AIC's strategic plan is a road map to pursue profit making, raising the status of the company, improvement of the portfolio composition and delivering new insurance products, implementation of foreseen plans and emphasize on economic and operational programs.

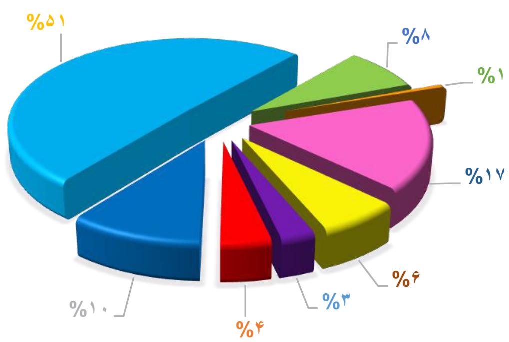
AIC in Future
Growth trend of AIC will be continued through delivering proper and purposeful services according to our costumers' need, acquiring their utmost satisfaction and increasing our local and international interactions.
Smart marketing and expansion of insurance products are of our priorities in AIC's development trend.

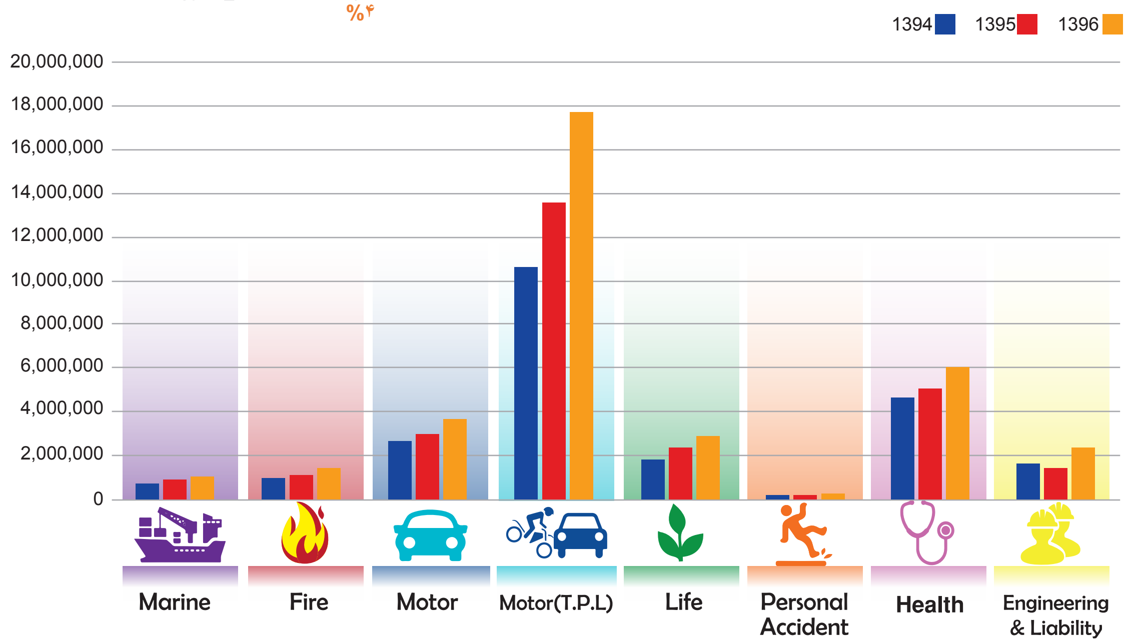
I will not be able to express my gratitude to our customers who believe in us, and our personnel, directors, and sales network for their loyalty and endeavors.

E. Kardgar
Managing Director

Premium

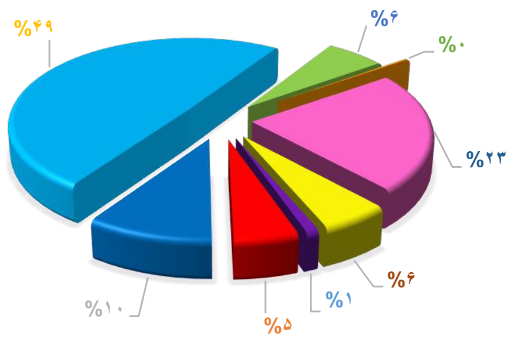
	1394	1395 (2016 - 2017)			1396(2017 - 2018)		
Class	Amount	Amount	Share%	Growth%	Amount	Share%	Growth%
Marine	692,441	831,359	3/01	20/06	952,497	2/72	14/57
Fire	927,874	1,034,692	3/74	11/51	1,384,147	3/95	33/77
Motor	2,589,366	2,897,902	10/48	11/92	3,627,964	10/35	25/19
Motor(T.P.L)	10,600,244	13,506,007	48/84	27/41	17,749,318	50/66	31/42
Life	1,726,944	2,302,055	8/32	33/30	2,834,897	8/09	23/15
Personal Accident	131,759	142,726	0/52	8/32	197,096	0/56	38/09
Health	4,597,099	5,002,722	18/09	8/82	6,021,086	17/18	20/36
Engineering & Liability	1,578,727	1,937,128	7/00	22/70	2,271,700	6/48	17/27
TOTAL	22,844,454	27,654,591	100	21/06	35,038,705	100	26/70

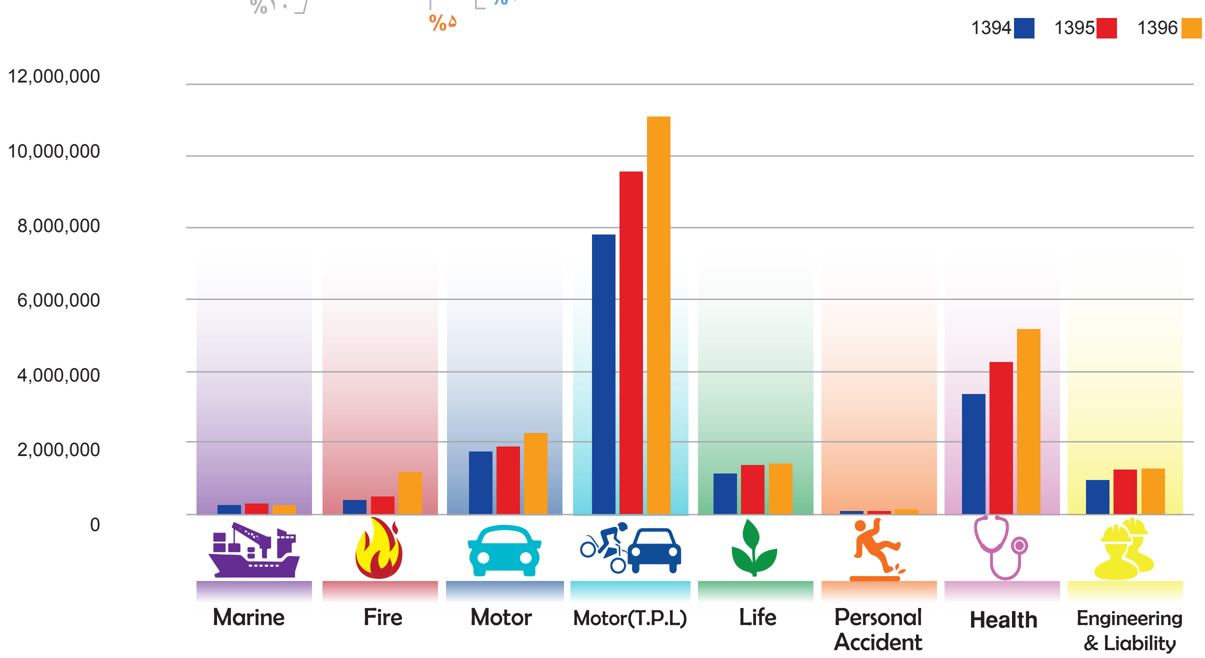




Losses Paid

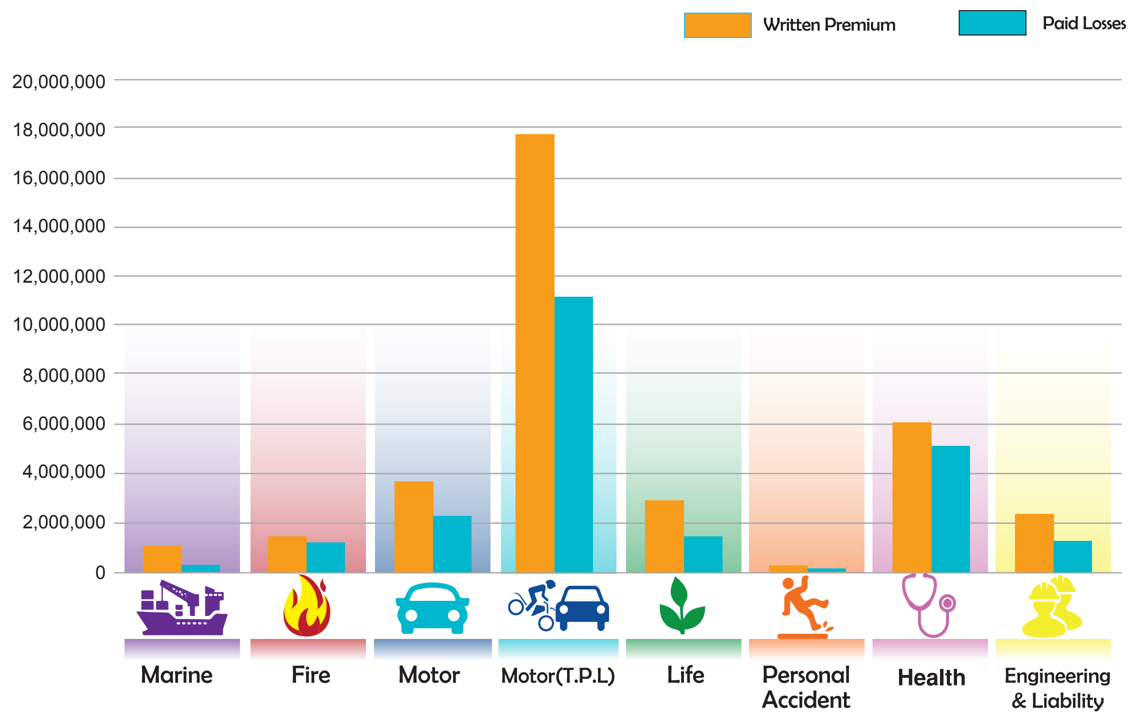
Class	1394 Amount	1395 (2016 - 2017) Amount	1395 (2016 - 2017) Share%	1395 (2016 - 2017) Growth%	1396(2017 - 2018) Amount	1396(2017 - 2018) Share%	1396(2017 - 2018) Growth%
Marine	233,879	259,538	1/38	10/97	225,453	1/00	(13/13)
Fire	374,964	462,030	2/45	23/22	1,139,954	5/07	146/73
Motor	1,681,106	1,826,063	9/69	8/62	2,232,661	9/92	22/27
Motor(T.P.L)	7,803,994	9,570,749	50/77	22/64	11,114,912	49/40	16/13
Life	1,085,660	1,323,389	7/02	21/90	1,378,380	6/13	4/16
Personal Accident	24,485	29,204	0/15	19/27	54,281	0/24	85/87
Medical insurance	3,333,444	4,193,509	22/25	25/80	5,123,746	22/77	22/18
Engineering & Liability	924,020	1,185,160	6/29	28/26	1,232,558	5/48	4/00
TOTAL	15,461,552	18,849,642	100	21/91	22,501,945	100	19/38



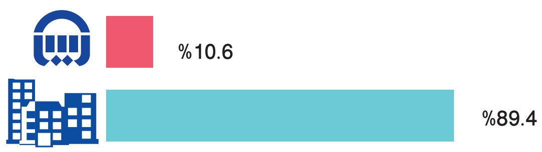


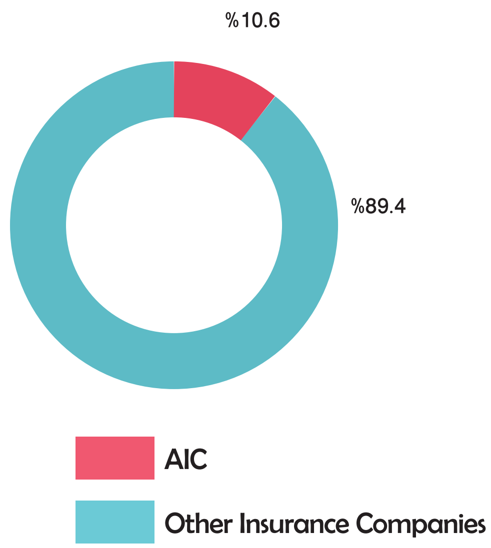
Loss Ratio

Class	1396 (2017 - 2018)		
	written preium	Paid Losses	Paid Losses
Marine	952,497	225,453	23/67
Fire	1,384,147	1,139,954	82/36
Motor	3,627,964	2,232,661	61/54
Motor(T.P.L)	17,749,318	11,114,912	62/62
Life	2,834,897	1,378,380	48/62
Personal Accident	197,096	54,281	27/54
Medical insurance	6,021,086	5,123,746	85/10
Engineering & Liability	2,271,700	1,232,558	54/26
TOTAL	35,038,705	22,501,945	64/22

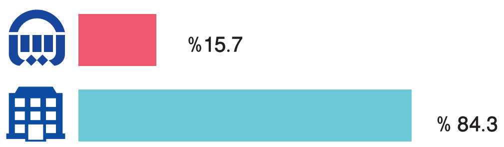


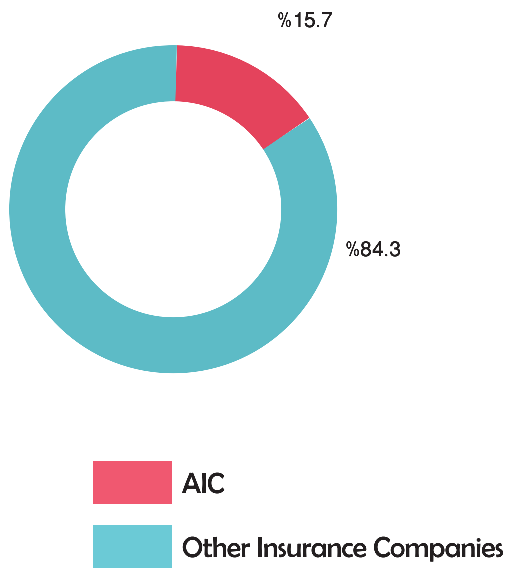
The Share of AIC in Iranian Insurance Market





The Share of AIC Among Private Insurance Companies





Profit and Loss Account

As at 29 . 12 . 1396 (20 . 3 . 2018)	1394 (2015-2016)	1395 (2016-2017)	1396 (2017-2018)
Premium	22,844,454	27,654,591	35,038,705
Profit Commission	436,508	566,265	655,557
Reinsurers' Share of Losses	3,246,000	3,658,091	4,450,518
	26,526,962	31,878,947	40,144,780
Deducted			
Reinsurance Premium	4,085,230	4,694,807	6,403,903
Commission Paid	2,130,096	2,435,622	2,941,530
Losses Paid	15,461,552	18,849,642	22,501,945
Other Insurance Expenses	156,668	54,671	87,822
Share of Bodily Injury Indemnity Fund	390,304	745,880	1,043,406
police charge	227,701	232,166	244,263
ministry of health 10%	805,623	1,051,540	1,479,387
	(23,257,174)	(28,064,328)	(34,702,256)
Technical Reserve at the End of the Year	(16,699,805)	(20,004,533)	(24,978,014)
Technical Reserve at the Beginning of the Year	13,683,287	16,699,805	20,004,533
	(3,016,518)	(3,304,728)	(4,973,481)
Insurance Operation Gross Profit	253,270	509,891	469,043
Investments' Income	1,617,733	1,641,675	1,785,256
	1,871,003	2,151,566	2,254,299
Personel & Administrative Expenses	(1,829,287)	(2,240,520)	(2,695,668)
Other Expenses	0	0	0
Other Incomes	314,775	442,456	864,952
Net Profit Before Taxation & Profit Reward	356,491	353,502	423,583
Profit Reward	0	0	0
Net Profit Before Taxation	356,491	353,502	423,583
Tax	0	0	0
Net Profit of the Year	356,491	353,502	423,583
Retained Earnings Statement Turnover			
Net Profit of the Year	356,491	353,502	423,583
Accumulated Profit of the Beginning of the Year	181,554	2,607	513,960
Net Adjustments during the Year	(265,247)	159,677	(51,701)
Allocable Profit	272,798	515,786	885,842
Profit Allocation			
Legal Deposit	(13,049)	(17,843)	(21,180)
Capital Deposit	(26,099)	(35,684)	(42,359)
Proposed Stock Profit	(23,000)	0	(161,000)
Profit Accumulated at the End of the year	210,650	462,259	661,303

Balance Sheet

As at 29 . 12 . 1394 (19 . 3 . 2016)	1394	1395	1395
	(2015-2016)	(2016-2017)	(2016-2017)
Capital Resources Utilization			
Tangible Fixed Assets	3,797,457	4,015,809	4,405,032
Intangible Fixed Assets	10,439	15,109	13,904
Long Term Investments & Government Bonds	5,920,566	6,172,438	6,785,591
Long Term Debtors	1,299,161	1,379,427	2,150,215
Reinsurance Share of Insurance Technical Reserves	5,570,962	6,207,656	7,635,500
	16,598,585	17,790,439	20,990,242
Current Assets			
Receivable Accounts & Documents	2,744,779	3,988,008	5,304,047
Local & Foreign Reinsurers	919,684	1,141,347	903,543
Insureds & Agencies	5,163,118	6,733,197	9,512,727
Cash at Bank & in Hand	230,132	304,537	409,112
Investment Deposit	3,486,264	4,782,280	5,604,224
Stamp & Supplies	15,159	9,898	9,276
	12,559,136	16,959,267	21,742,929
Current Liabilities			
Payable Accounts & Documents	2,321,029	2,877,029	2,854,221
Local & Foreign Reinsurers	111,547	126,505	342,631
Insureds & Agencies	395,359	484,398	720,151
Income Tax Reserve	0	0	0
Proposed Divident	1,787	1,728	6,919
	2,829,722	3,489,660	3,923,922
Net Current Assets (Debts)	9,729,414	13,469,607	17,819,007
Life & Non - Life Technical Reserves	(22,270,767)	(26,212,189)	(32,613,514)
	4,057,232	5,047,857	6,195,735
Capital	2,300,000	2,300,000	2,300,000
Legal Reserves	88,469	106,311	127,491
Capital Reserves	141,678	177,362	219,720
Contingency Reserve	16,597	16,597	16,597
Accumulated Profit	210,650	462,259	661,303
Fixed Asset Revaluation Surplus	0	0	0
	2,757,394	3,062,529	3,325,111
Pension Reserve	724,295	899,394	978,806
coming year premium	575,543	1,085,934	1,891,818
	4,057,232	5,047,857	6,195,735